

PORTFOLIO



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ROBIN KURIAN
Business Strategist | Technology Consultant

My Objective

A highly motivated and passionate Business & IT Infrastructure Consultant with progressive experiences across different organizations and domains like hospitality, education, and retail over 20 years. Anticipating to share my knowledge with organizations to translate the expertise for the innovative transformation of systems and thereby grow with the organization, reaching new heights in my career line.

Profile

Aligning business services with Information Technology is my key experience, which includes consultation in Budgeting, Planning, Implementation, and Management in different verticals & domains. I have extensive experiences in structuring or restructuring Business Infrastructure in domains like Hospitality, Education, and Retail/ E-Commerce.

Expertise in Brief

Business installation, Re-structuring, Technology Implementations	06 years
System planning, Architecture Development, Service Management	06 years
Project Management, Team Building, Digital Transformation	12 years

CERTIFICATIONS

ITIL V4 (Service Management) Certification from Axelos
IT Management Academy Part I and II (CPE for HFTP & ISACA)
Finance Academy & Rational and dynamic pricing Training
Leading Starwood – Leadership Training
Hot Academy Training for hotel pre-opening
Starwood Hotels and Resorts Brand Training

ACCOMPLISHMENTS

Client

Unifresh Foods LLP,
Mysore and Bangalore

Task

Company re-structuring
New brand installation
IT System implementations

Duration

15 Months

- Create and establish new brands – ‘Freshoppe’ (fresh meat production and delivery), ‘YesBaik’ (Fast food restaurant chain).
- Transform and re-structure the brand – ‘FreshCatch’ (Seafood restaurant chain).
- Start-up a corporate company to manage multiple brands – Unifresh foods LLP.

Client

Suxcellent Way Education LLC
Dubai, UAE

Task

R&D for new education platform
Business strategy making
Company Installation

Duration

3 Years

- R&D of a new skill based learning system which includes studying about more than 13 different syllabus and more than 100s of schools in UAE and India.
- Create a brand identity called ‘Suxseed 360’ in collaboration with a UK based company.
- IT Infrastructure and Application frame work.
- Marketing team engagements in Middle East and India.

Client

Glovelux India Pvt. Ltd

Task

Business concept development
Proposal Submission

Duration

6 Months

- Research & Development of glove production environment with the support of Rubber Board, India.
- Business Infrastructure and financial planning.
- Creating pitch desk

Client

Waldorf Astoria Hotel, RAK, UAE

Task

Providing wireless connectivity solution

Duration

3 Months

- Provide a turn key solution for wireless connectivity to support Arabian Hotel Investment Conference held near to Arabian seashore which is very far from the main Hotel premises.

Career History

- From Jan 2020 : **Business Strategist & Technology Consultant** | 2 years
Multiple organizations in Mysore, Bangalore, Kerala, and UAE.
- Business instalations, Brand building, IT Infrastructure
 - Unifresh Foods, Freshoppe, YesBaik, Fresh Catch Restaurants, Ashirwad Grand Restaurants – Mysore, India
 - Technisoft Software solutions – Kerala, India
 - Business re-structing and systems strategy making.
 - Consultation of Planning, Budgeting, and implementation.
 - Technology transformation, alignment, and procurement.
 - Leadership and team management.
 - Vendor, Business owner and other stakeholder management.
 - Project management - IT Infrastructure and Software Applications
- From 2017 to 2020 : **Director of IT & Projects** | 3 years
Suxcellent Education and Hospitality Management, Dubai, UAE.
- Planning and Development infrastructure projects.
 - Working with R&D team in Education management projects.
 - Managing software application projects.
 - Software infrastructure design and analysis.
 - IT solution consultation.
 - Project implementation of Hospitality, Education, and E-commerce.
- From 2011 to 2017 : **Director of Information Technology** | 6 years
Starwood Hotels & Resorts Worldwide, Inc. – KSA, Qatar and UAE.
- Information Techology Management
 - Sheraton Jeddah, KSA. Sheraton Doha, Qatar
 - New opening projects of different brands
 - Sheraton Jeddah, Sheraton Riyadh, Four Points Riyadh, Sheraton MOE Dubai, Sheraton Doha Qatar.
 - Integration and clustering of different properties
 - Sheraton Jeddah, Red Sea Resort Jeddah, Sahil Resort Jeddah
 - Planning and Development infrastructure projects.
 - Planning CAPEX and OPEX with finance department.
 - Maintain IT structure in line with Global PCI Compliance.
 - Property infrastructure merging, integration, and management.
 - Maintaining IT governance, policies, and procedures of the company.
 - Investor, Owner, and Company relationship management.
- From 2009 to 2011 : **IT Manager** | 2 years
LSI (Language Studies International) - Jeddah, KSA
- From 2007 to 2008 : **Server Support Administrator** | 1 years
Wipro Arabia Ltd. (Saudi Airlines Project) – Jeddah, KSA
- From 2004 to 2007 : **Product Manager – Acer, Gateway** | 3 years
Mass Computers, Jeddah, KSA

CORE COMPETENCIES

- Strategy, Leadership, Execution
- Performance Improvement
- Managing teams in multi-cultural environments
- Transformation & Championing Change Management
- Technology Sourcing
- Negotiation & Vendor Management
- Technology Risk Management
- Program Management
- Quality & Continuous Improvement
- Investor/ Owner relationship management
- IT governance, policies, and procedures development

REFERENCES

Edwin Wijkhuijs – Cluster General Manager at Marriott International (Sheraton Hotel Jeddah, KSA) Email: Edwin.wijkhuijs@sheraton.com

Diyaa Daoud – Area Director of Finance (UAE, Qatar, Oman, Kuwait) – Starwood Hotels & Resorts worldwide Inc. Email: diyaa.daoud@starwoodhotels.com

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Siddique O. H – Chairman & Managing Director of Unifresh Foods (Freshoppe, YesBaik, FeshCatch, Ashivaad Grand) in Mysore, Bangalore and KSA.
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